

**BUSINESS ADMINISTRATION MASS TRANSFER OPTION – B023**

**A.S. in Business Administration**

Contact: Sharon Biskup, 413-552-2345, sbiskup@hcc.edu

COURSE TITLE	COURSE NUMBER	PREREQUISITES	CREDITS	SEMESTER TAKEN	GRADE
<b>GENERAL EDUCATION REQUIREMENTS</b>			<b>29</b>		
Language and Literature I	ENG 101	Appropriate score on Placement Tests, or C- or better in ENG 097 and ENG 098, or C- or better in ENG 096 or ENG 099 4 class hours	3		
Language and Literature II	ENG 102	ENG 101	3		
Introduction to Macroeconomics (B)	ECN 101	ECN 100 with a grade of C- or better or eligible for MTH 095	3		
Introduction to Microeconomics (B)	ECN 102	ECN 100 with a grade of C- or eligible for MTH 095	3		
Social Science Elective (B) <sup>1</sup>			3		
Laboratory Science (D)			4		
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Statistics (D)	MTH 142	MTH 097, MTH 082 or MTH 095 with a grade of C- or better or adequate score on the Mathematics Placement Examination	3		
Intro to Calculus (D)	MTH 162		3		
<b>PROGRAM REQUIREMENTS</b>			<b>23-24</b>		
Principles of Accounting I	ACC 111	Students must be eligible for MTH 085	4		
Principles of Accounting II	ACC 112	ACC 111	4		
Managerial Accounting	ACC 205	ACC 112	3		
Computer Applications or Computer Concepts w/Applications	BUS 115 CSI 111	Eligibility for ENG 101	3-4		
Business Law	LAW 211		3		
Principles of Management	MGT 230		3		
Principles of Marketing	MKT 240		3		
<b>PROGRAM ELECTIVES</b>			<b>9</b>		
Humanities Electives (C)			3		
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<b>GENERAL ELECTIVES (Any course listed in the catalog)</b>			<b>3</b>		
General Elective			3		
<b>Total Credits</b>			<b>64-65</b>		

**PROGRAM OVERVIEW**  
The Business Administration Mass Transfer Option is for students who plan on transferring to the University of Massachusetts Amherst as well as the other Massachusetts State colleges and universities. Students unsure of their future transfer plans, should enroll in this program. Upon graduating from this program, students will be able to interpret accounting data, analyze financial statements and solve complex accounting scenarios, apply the marketing concept, appreciate the role of law in business, define traditional functions of management and their contribution to strategic planning and calculate and quantify data to make business decisions.

NOTES:

<sup>1</sup> Students planning to transfer to UMass Amherst should select Soc 110 to complete the universities requirements.

This program qualifies for MassTransfer, which guarantees credit transfer to Massachusetts state colleges universities. MassTransfer also will grant students automatic acceptance to certain state colleges and universities by achieving the minimum grade point average and the HCC degree

Depending on the course selection 80% of this program can be completed online. Go to <http://webtide.hccd.org> for further information.